



SharePointBoost Global Partner Program is designed to build and foster a sustainable and mutually beneficial relationship with partners worldwide by facilitating them to expand market coverage, increase profitability and maintain long-term differentiation in the marketplace. Whether you are providing or are planning to provide SharePoint products or services to your clients, partner with us today and start adding significant value to your existing offerings right away!

WHO ARE WE?

SharePointBoost, a Microsoft® Gold Certified Partner, is a leading developer of SharePoint add-ons, web parts and workflow solutions that bridge the gap between SharePoint out-of-the-box and the custom functionality needed to make daily business operations smooth and efficient.

With the commitment to unparalleled user experience, we have completed an impressive array of global deployments for more than 2,000 companies from over 50 countries, ranging from small businesses to large multinational corporations.

WHY PARTNER WITH US?

- ♦ Minimize development time and cost by integrating SharePointBoost ready-to-use enhancements into your custom solutions.
- ♦ Maximize profitability by focusing development resources on high margin projects.
- ♦ Exceed clients' expectation by creating repeatable solutions that are easy for them to deploy and maintain.

- ♦ Increase revenue with greater demands among your clients by selling highly desired applications from SharePointBoost.
- ♦ Grow public visibility and market reach through engagement in SharePointBoost marketing practices.

WHO SHOULD PARTNER WITH US?

To ensure that SharePointBoost products are demonstrated, deployed, reproduced and supported to clients to the highest standard, SharePointBoost establishes strict criteria for the selection of partners.

However, we do not set any limitation on your business type, any software reseller or distributor, any consulting/training/service provider, or any hosting company that is delivering or is planning to deliver applications, solutions or services on the SharePoint platform to its clients is a candidate who could potentially and significantly benefit from our Partner Program.

Partner Program – Requirements & Benefits

SPB Partner Program Requirements	Registered	Silver	Gold	Platinum
Program Application	•	•	•	•
Partner Agreement	•	•	•	•
Annual Revenue Quotas	\$	\$\$	\$\$\$	\$\$\$\$
Microsoft Partner Status			Registered	Certified
Co-marketing Program Participation		•	•	•
SPB Logo & Link on Partner Website			•	•
Partner Sales Report & Forecast			Quarterly	Bi-monthly
Technical Support for SPB products			•	•
Partner Benefits				
Discounts on license sales	%	%%	%%%	%%%%
Free SPB Contributor Licenses	3 months	6 months	1 year	1 year
Partner Newsletter	•	•	•	•
Beta Program Eligibility	•	•	•	•
Access to Sales, Marketing & Technical Resources	•	•	•	•
Partner Directory listing on SPB Website	•	•	Logo & Link	Logo & Link
Feature Request Prioritization		•	•	•
Technical On-line & Phone Support		•	•	•
Joint Lead Generation Programs			•	•
Access to Marketing Program			•	•
Pipeline Review				•
SPB Partner Manager				•

Join Us

To enroll in the SharePointBoost Global Partner Program, please visit <http://www.sharepointboost.com/partners.html>.
Or contact us directly on +86-10-8260-4160 or at partners@sharepointboost.com



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